



2nd semester



Topic 25: Success as a learner. How smart are you?

- One of the best ways for you to move forward and achieve your life's goals, is by learning from the people who are already successful. By opening your heart to listen to their advice, you will probably reach your goals much faster. It is important to focus on the kind of attitude that you choose to display when you are at work turning your dreams into reality, rather than what you already know.

In the words of Leonardo da Vinci:

Learning never exhausts the mind.

Motivating

- These successful people have been through what you are currently going through and probably faced *a lot* of rejections before their companies grew. For them, now the challenges still exist, only on a whole different level. But they consistently have remained committed to their goals nonetheless. Because of this, there are a lot of life lessons you can learn through observing what they did to get to where they are now in life.
- You don't have to reinvent the wheel. It is much wiser to follow their footsteps and do the things these people have done to build their successful careers. Here are some valuable pieces of advice from highly successful people you can learn from:

- Mark Zuckerberg: Listen to Yourself



Never give up

We must have faith in ourselves. That's according to the Facebook CEO, Mark Zuckerberg. His advice for young people, in his own words, is:

“The most important thing is to just have faith in yourself and trust yourself. When you're young, you hear that you don't have experience to do things, that there are people that have more experience than you. But I started Facebook when I was 19”.

Almost of us who want to be successful will encounter people, including those who genuinely care about us like our parents and spouse, who will doubt what we do. This is simply because they cannot see clearly what we are currently seeing in our minds. In our minds, we have this great image of us being very successful doing what we are currently doing.

Eric Schmidt: Say Yes to Things



Google's Executive Chairman, Eric Schmidt advises young people to *find a way to say yes to things*.

“Yes is how you get your first job, and your next job. Yes is how you find your spouse, and even your kids. Even if it's a bit edgy, a bit out of your comfort zone, saying yes means you will do something new, meet someone new and make a difference in your life, and likely in others' lives as well. Yes is a tiny word that can do big things. Say it often.”

It is very easy to say ‘yes’ to things, however it is not easy to follow up on this because it requires action, commitment and engagement from you.

When you say yes to an opportunity, you have to be prepared to do the all work that is required to keep your end of the bargain. However, with practice, as well as (again) action, commitment and engagement, this habit will be beneficial for your growth as you are able to learn more and build connections and trust with more people.

It is also a very good practice for character-building, to mold you into the person who is prepared to do what is necessary to turn your dreams into reality.



Try to use these words

- Accomplish
- Action
- Ambition
- Believe
- Clarity
- Challenge
- Commitment
- Confidence