



2nd semester



Topic 49: Travel solutions

- What you think Travel Solutions mean ?
- Why we need those solutions ?
- Are they useful/or not ?





Let's analyze one company

FCM Travel Solutions

- ▶ **FCM Travel Solutions** is the corporate travel business of the Flight Centre Travel Group (FCTG).
- ▶ The company is headquartered in Brisbane and operates a network spanning over 100 countries across Europe, Middle East, Africa, Asia Pacific and the Americas.



History



- ▶ FCM was officially launched to market in 2004 following the consolidation of various corporate travel businesses within parent company FCTG.
- ▶ From the mid to late 1990s, FCTG aggressively grew its organic corporate businesses and at the same time made a number of strategic acquisitions to enhance the group's technology capabilities and strengthen its international market penetration.





BIG BOSS



- ▶ By 2002 FCTG's corporate division included seven different businesses, which in 2004 were consolidated to form FCM Travel Solutions.
- ▶ The reach of FCM's global network broadened significantly with the acquisition of major travel companies including Sydney Business Travel (Australia), Internet Travel Group (Australia), Garber Travel (USA), Bannockburn (USA), Britannic Travel (UK), American International Travel (Hong Kong), Liberty (USA), Friends Globe Travels (India), China Comfort (China), Air Services International (Singapore), Worldwide Aviation Services (Malaysia) and Business Travel Development B.V. (BTD) (Netherlands).
- ▶ Since 2004, FCM has continued to partner with local travel companies around the world to expand the company's network to 90 countries. FCM has 450 offices worldwide, employs more than 6,500 staff and has global turnover of more than US\$5 billion.

HOMework

- ▶ You should find this kind of companies in Uzbekistan
- ▶ Compare them with **BIG BOSS** companies

